



Press release:

Melexis Q4 and FY 2012 results – Resilience reigns

Intermediate declaration by the Board of Directors.

leper, Belgium - February 6th, 2013, 07.00 hrs CET

The statutory auditors BDO Bedrijfsrevisoren BCV, have confirmed that their audit procedures, which have been substantially completed, have not revealed material adjustments which would have to be made to the accounting information included in this press release.

For the year 2012, sales were 247.0 million EUR, an increase of 7% compared to the previous year. The EUR/USD exchange rate evolution had a positive impact of 4% compared to 2011. Gross margin was 115.5 million EUR, an increase of 7% compared to 2011. The operating result was 55.9 million EUR, an increase of 3% compared to last year. R&D expenses were 16% of sales, Selling was at 3% of sales and G&A was at 5% of sales. Net income was 51.5 million EUR, compared to 45.9 million EUR in 2011, an increase of 12%.

<u>Sales for the 4th quarter of 2012</u> were 62.1 million EUR, an increase of 8% compared to the same quarter of the previous year and a decrease of 4% compared to the previous quarter.

The EUR/USD exchange rate evolution had a negative impact of 2% compared to the previous quarter. Gross margin was 29.0 million EUR, an increase of 3% compared to the same quarter last year.

The operating result was 13.7 million EUR, a decrease of 5% compared to the same quarter of the previous year.

R&D expenses were 16% of sales, Selling remains stable at 3% of sales and G&A was at 5% of sales. Net income was 16.5 million EUR, up 27% compared to the same guarter of last year.

Melexis purchased 189.473 shares during 2012 at an average price of 11.47 EUR. As a result, the total number of shares amounts to 346.141 at the end of 2012, representing 0.86% of shares outstanding.

Outlook

Melexis expects sales in the first quarter of 2013 to be around the level of 60 million EUR. For FY 2013, Melexis expects to achieve mid to high single digit growth in sales, a gross profit margin above 45% and an operating margin above 21%, taking into account a EUR/USD exchange rate of 1.30.

Françoise Chombar, CEO of Melexis comments:

"Melexis further increased its sales versus the previous year, against the trend and amidst economic uncertainty. Our product portfolio hence can be considered pretty resilient. The first quarter of 2013 will mark the turning point towards renewed growth starting the second quarter. Seasonal effects, such as start-of-the-year price curve adjustments and the aftermath of both the Western and Chinese New Year, combined with depressed customer sentiment in the previous quarter and thus low order intake, weigh on the first quarter. This being said, Melexis guidance for 2013 remains intact, as we continuously bring innovation to the market, unwavering in our vision to engineer a sustainable future."







Financial Calendar

Annual Shareholders Meeting: April 22, 2013Publication Q1 2013 Results: April 24, 2013

- Analyst Meeting: June 18, 2013

Publication Q2/HY1 2013 Results: July 31, 2013
Publication Q3 2013 Results: October 16, 2013
Publication FY 2013 Results: February 5, 2014

The company's results will be discussed in a **conference call** on Wednesday, February 6th, 2013 at 17 hrs CET. The conference call will be in English. You have to register for this conference call in advance. You can register by clicking on the following link and filling out the requested information: https://eventreg1.conferencing.com/webportal3/reg.html?Acc=184341&Conf=186699 Conference ID: 928583.

After registration, you will receive the conference call number, a participant user pin, conference pin and instructions on how to join the conference call. For security purposes all participants must register individually if they wish to join the call.

A replay number for this call is available for 7 days after the end of the conference call. The replay number for this call is +32 2 290 17 05, access code: 928583.

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About Melexis

Melexis NV (Euronext Brussels: MELE) is a mixed signal semiconductor manufacturer. Melexis designs, develops, tests and markets advanced integrated semiconductor devices for the automotive industry. Our core experience supplying ICs for automotive electronics sustains the expansion into Application Specific Standard Products for industrial and consumer product applications. Melexis enthusiastically pursues its role as a component supplier whose innovations, while physically small, are the essential element in nearly every one of our customers' extraordinary systems. At Melexis we believe that "Small things make a big difference". Melexis' products include sensor, communication, actuator ICs and Application Specific Integrated Circuits (ASICs). Further information about Melexis can be found at http://www.melexis.com.

Disclaimer

Except for those statements that report the Company's historical results, the statements being made are forward looking statements. Actual results could differ materially from those projected in the forward-looking statements. Factors which could cause actual results to differ from expectations include the following: volatility in supply and demand affecting revenues and market prices, price and availability of silicon foundry, assembly and test prices, assembly and test subcontract capacity required to meet financial targets and/or meet backlog requirements, risks and delays associated with bringing up new production capabilities or with deliveries from subcontractors, timing and market acceptance of new products, increased expenses associated with new product acceptance of new products, increased expenses associated with new productions of process changes, delays in developing or achieving volume production of new products, which can result in delays or failure to contribute to revenues and profits, ability of the Company to maintain its customer and vendor base and delays in and/or inability in raising additional capital.





Consolidated Profit & Loss

CONFORM IAS	Quarter ended	Quarter ended	Year ended	Year ended
in k EUR	31/12/2012	31/12/2011	31/12/2012 audited	31/12/2011 audited
Sales	62,097	57,308	247,041	230,661
Cost of sales		•	,	,
Gross Margin	29,004	28,161	115,476	108,210
R&D	-10,118	-8,602	-38,869	-34,342
G&A	-3,226	-3,420	-13,149	-12,540
Selling	-1,952	-1,710	-7,602	-6,882
Other operating result				
Operating result	13,709	14,429	55,856	54,447
Other expenses (net)	-9	23	-925	-1,166
Income before taxes	13,700	14,452	54,931	53,280
Income taxes	2,774	-1,493	-3,402	-7,386
Net income	16,474	12,959	51,529	45,894
Net income per share in EUR	0.41	0.30	1.25	1.06

Consolidated Balance Sheet

CONFORM IAS	Year ended 31/12/2012	Year ended 31/12/2011
in k EUR	audited	audited
Current Assets :		
Cash and cash equivalents	21,317	17,806
Current investments	3,928	4,605
A/R Trade	35,359	37,802
A/R from related parties	636	723
Advance related parties		
Tax assets	5,467	2,309
Other current assets	8,002	4,833
Inventories	38,359	36,943
Total current assets	113,067	105,022
Non current assets :		
Costs of incorporation		
Property, plant and equipment	60,004	51,354
Financial assets	30	30
Intangible fixed assets	2,113	1,943
A/R directors	C CC4	4.000
Other non-current assets	5,551	4,933
Deferred tax assets	14,805	14,821
Total non current assets	82,503	73,081
Total assets	195,570	178,103





CONFORM IAS	Year ended	Year ended
in k EUR	31/12/2012 audited	31/12/2011 audited
Liabilities and shareholders Equity	auditeu	auditeu
Current liabilities :		
Bank loans and overdrafts		
Derivative financial instruments	1,103	964
Current portion of LT debt	34,648	4,648
A/P trade	12,329	8,163
Affiliated companies	4,680	5,117
Accrued taxes	3,572	2,005
Accrued expenses and payroll	4,263	6,562
Other current liabilities	1,374	3,063
Deferred income	581	625
Total current liabilities	62,550	31,146
Non current liabilities :		
LT debt less current portion	2,328	36,976
Deferred tax liabilities		ŕ
Other non-current liabilities	1,415	2,861
Total non current liabilities	3,743	39,837
Shareholders' equity :		
Shareholders' capital	565	565
Share premium	000	000
Treasury shares	-3,818	-31,760
Revaluation reserve Hedge	-608	-494
Revaluation reserve Fair value	73	512
Legal reserve	57	57
Retained earnings	81,733	92,217
Current period's profit		45,894
Cumulative translation adjustment	-264	119
Equity attributable to company owners	129,267	107,110
Non controlling interests	10	10
Total shareholders equity	129,277	107,120
Total liabilities, shareholders' equity	195,570	178,103
and minority interests	,	,,,,,,,





Consolidated Statements of Cash Flow

CONFORM IAS/IFRS	Year ended	Year ended	
	31/12/2012	31/12/2011	
(in k EUR)	audited	audited	
Cash flow from operating activities			
Net income	51,529	45,894	
Adjustments for :	- ,	-,	
Operating activities	16,787	15,100	
Deferred taxes	16	414	
Capital grants	719	1,342	
Depreciation and amortisation	15,210	11,948	
Unrealized exchange results	1,124	560	
Financial result	-282	836	
Operating profit before working capital changes	68,316	60,995	
A/R, Trade	2,346	-9,848	
A/R, affiliates	86	8,073	
Other current assets	-8,165	-1,331	
Other non current assets	-617	-589	
Inventories	-4,497	2,340	
A/P	4,173	855	
A/P affiliates	-436	-1,487 5.540	
Accrued expenses Other current liabilities	2,904	5,549	
Other current liabilities Other non current liabilities	-1,690 -1,351	1,347 -1,069	
Interest paid	-2,000	-2,428	
Income tax	-3,612	-4,194	
Cash flow from operating activities	55,456	58,212	
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Cash flow from investing activities			
Acquisition of subsidiary, net of cash acquired			
Financial fixed assets	00 740		
Purchase of PPE and intangible assets (netted)	-20,749	-14,613	
Interest received	1,220	1,189	
Investments/proceeds/ from current investments	677	1,124	
(incl. financial instruments) Cash provided from investing activities	-18,851	-12,300	
Cash provided from investing activities	-10,051	-12,300	
Cash flows from financing activities			
Payment to acquire own shares	-2,399	-9,874	
Proceeds/Repayment of long-and short-term debt	-4,648	-15,139	
Proceeds/Repayment of bank loans and overdrafts			
Proceeds from (repayment of) related party financing	00.000	04 010	
Proceeds from (repayment of) related party financing Dividend payment	-26,036	-24,318	
Proceeds from (repayment of) related party financing Dividend payment Capital Decrease	-26,036	-24,318	
Proceeds from (repayment of) related party financing Dividend payment Capital Decrease Non controlling interests			
Proceeds from (repayment of) related party financing Dividend payment Capital Decrease	-26,036 -33,083	-24,318 -49,331	
Proceeds from (repayment of) related party financing Dividend payment Capital Decrease Non controlling interests			
Proceeds from (repayment of) related party financing Dividend payment Capital Decrease Non controlling interests			
Proceeds from (repayment of) related party financing Dividend payment Capital Decrease Non controlling interests Cash provided from financing activities CTA Increase/decrease in cash and cash equivalents	-33,083 -11 3,510	-49,331 47 -3,374	
Proceeds from (repayment of) related party financing Dividend payment Capital Decrease Non controlling interests Cash provided from financing activities CTA	-33,083 -11	-49,331	





Sales per Geography

	Q4/12	Q4/11	2012	2011
APAC Asia Pacific	43%	40%	40%	39%
EMEA Europe - Middle-East - Africa	40%	44%	42%	44%
NALA North America - Latin America	17%	16%	18%	17%
TOTAL	100%	100%	100%	100%

Turnover per Business Unit

(in k EUR)	Q4/12	Q4/11	% CHANGE (Y-O-Y)
Sensors	37,299	32,187	16%
Wireless	3,356	2,891	16%
Actuators	17,316	16,581	4%
Opto	3,287	4,704	-30%
Other	838	945	-11%
TOTAL	62,097	57,308	8%

(in k EUR)	Q4/12	Q3/12	% CHANGE (Q-O-Q)
Sensors	37,299	38,542	-3%
Wireless	3,356	3,651	-8%
Actuators	17,316	17,586	-2%
Opto	3,287	3,889	-15%
Other	838	715	17%
TOTAL	62,097	64,383	-4%





(in k EUR)	2012	2011	% CHANGE (Y-O-Y)
Sensors	145,378	130,905	11%
Wireless	14,512	13,644	6%
Actuators	69,519	65,664	6%
Opto	14,636	17,506	-16%
Other	2,996	2,941	2%
TOTAL	247,041	230,661	7%

