



## Press release: Melexis stacks up records again in the third quarter of 2010 Intermediate declaration by the Board of Directors.

leper, Belgium – October 21<sup>st</sup>, 2010 at 07.00 hrs CET

Revenues for the third quarter were 59.1 million EUR, an increase of 65% compared to the same quarter of the previous year and an increase of 6% versus the previous quarter. The EUR/USD exchange rate evolution had a positive impact of 2% compared to the previous quarter.

Gross margin was 28.5 million EUR, an increase of 106% compared to the same quarter last year and an increase of 10% compared to the previous quarter.

The operating result was at 17 million EUR, compared to 3.4 million EUR in the same quarter the previous year and 14.8 million EUR in the previous quarter. This represents an increase of 14% compared to the previous quarter.

Net profit was 15.2 million EUR, 35 cent per share, up from 3 cent per share in the third quarter of 2009. Net profit increased by 26% compared to the previous quarter.

R&D expenses were 12,5% of sales, Selling was 3% of sales and G&A was at 5% of sales.

For the 2<sup>nd</sup> quarter in a row, Melexis is breaking a number of historic records:

- highest ever quarterly sales;
- highest ever gross profit margin at 48.3%;
- highest ever operating margin at 28.7%;
- highest ever quarterly operating result and net profit in absolute figures;
- highest ever ASSP (application specific standard products) sales at 54.6%;
- sales in Asia continues to grow and, in absolute figures, ended up in the third quarter at an all time high with 25.6 million EUR.

Melexis purchased 129.000 shares during the third quarter at an average price of 10,24 EUR. As a result, the total amount of treasury shares was 1.854.943 at the end of the third quarter.

### Rudi De Winter, CEO of Melexis comments:

"The Melexis Shanghai office is now fully deployed to serve the local market. We were extremely pleased by the high customer presence and interest at the Melexis technology days both in Shanghai and Shenzhen last September. China is clearly eager to adopt the newest automotive technologies."

### Françoise Chombar, CEO of Melexis comments:

"Melexis products are now anchoring on a broader customer base. The excellent growth path is being enabled mainly by Melexis own IP (ASSPs), profoundly fostered by our people's innovative spirit."

### Outlook Q4 2010

We expect sales in the fourth quarter of 2010 to be at about the same level as the current quarter despite the weaker EUR/USD exchange rate.

### Outlook 2011

For 2011, we expect high single digit growth in sales, our gross profit margin to solidify above 45% and operating margin to remain above 23% taking into account a EUR/USD exchange rate of 1.40.

### **Financial Calendar**

February 10, 2011: Publication of FY 2010 results







Microelectronic Integrated Systems

The company's results will be discussed in a conference call on Thursday October 21<sup>st</sup>, 2010 at 17 hrs CET. The conference call will be in English. You have **to register for this conference call in advance**. You can register by clicking on the following link and filling in the requested information: https://eventreg1.conferencing.com/webportal3/reg.html?Acc=184341&Conf=175021

After registration, you will receive the conference call number, a participant user pin, conference pin and instructions on how to join the conference call. For security purposes all participants must register individually if they wish to join the call.

A replay number for this call is available for 7 days after the end of the conference call. The replay number for this call is +44 20 7031 4064, access code: 877935.

For further information, please contact:

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### **About Melexis**

Melexis Microelectronic Integrated Systems N.V. (Euronext Brussels:MELE) imagines, creates and delivers innovative mixed signal integrated circuits. Melexis ICs are driving green solutions that enable our customers to bring more energy efficient automotive systems to market. Melexis product portfolio addresses 4 classes of ICs; Sensor, Optoelectronic, Wireless and Actuators. Sensors include magnetic, MEMs, and sensor interface ICs. Optoelectronic products encompass linear arrays, single point sensors, infrared thermometers and CMOS wide dynamic range and night vision cameras. Wireless ICs focus on RKE, TPMS, ISM band applications, NFC, RFID reader and smart tag solutions. Actuator ICs cover LIN and CAN bus networking ICs and advanced BLDC motor driver technology. Melexis is proud of its participation toward reducing the human race's global environmental footprint. For more information visit http://www.melexis.com.

### Disclaimer

Except for those statements that report the Company's historical results, the statements being made are forward looking statements. Actual results could differ materially from those projected in the forward-looking statements.

Factors which could cause actual results to differ from expectations include the following: volatility in supply and demand affecting revenues and market prices, price and availability of silicon foundry, assembly and test prices, assembly and test subcontract capacity required to meet financial targets and/or meet backlog requirements, risks and delays associated with bringing up new production capabilities or with deliveries from subcontractors, timing and market acceptance of new products, increased expenses associated with new product acceptance of new products, increased expenses associated with new product introductions of process changes, delays in developing or achieving volume production of new products, which can result in delays or failure to contribute to revenues and profits, ability of the Company to maintain its customer and vendor base and delays in and/or inability in raising additional capital.



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# **Consolidated Profit & Loss**

CONFORM IAS	Quarter ended	Quarter ended	Nine months	Nine months	Year ended
	30/09/2010	30/09/2009	30/09/2010	30/09/2009	31/12/2009
in k EUR					audited
Sales	59.091	35.861	161.315	86.598	128.890
Cost of sales					-80.675
Gross Margin	28.531				48.215
R&D	-7.371	-6.594	-21.671	-19.498	-26.122
G&A	-2.699	-2.227	-7.573	-7.511	-9.790
Selling	-1.516	-1.092	-4.246	-3.487	-4.717
Other operating result	0	-600	0	-600	-600
Operating result	16.946	3.373	41.372	233	6.986
Other expenses (net)	-831	-1.626	-1.781	-13.047	-13.651
Income before taxes	16.115	1.747	39.591	-12.814	-6.665
Income taxes	-879	-304	-4.134	2.695	2.676
Net income	15.236	1.443	35.456	-10.119	-3.989
Net income per share in EURO	0,35	0,03	0,82	-0,23	-0,09

## **Consolidated Balance Sheet**

CONFORM IAS	Nine months 30/09/2010	Nine months 30/09/2009	Year ended 31/12/2009
in k EUR	30/09/2010	30/09/2009	audited
Current Assets :	00.450	00.400	00.047
Cash and cash equivalents	32.153	20.498	22.247
Current investments	4.688	3.250	3.990
A/R Trade	28.756	22.203	20.733
A/R from related parties	7.237	6.049	8.012
Advance related parties	0 707		0
Other current assets	6.767	6.802	8.443
Inventories	34.557	27.133	26.395
Total current assets	114.159	85.935	89.820
Non current assets :			
Costs of incorporation			0
Property, plant and equipment	46.388	44.798	43.918
Financial assets	30	24	24
Intangible fixed assets	1.773	1.800	1.823
A/R directors			0
Other non-current assets	4.229	45	3.089
Deferred tax assets	14.566	15.372	15.578
Total non current assets	66.985	62.039	64.432
Total assets	181.144	147.975	154.252







			Liabilities and shareholders Equity	
			Current liabilities :	
			Bank loans and overdrafts	
015 2.8	3.015	2.218	Derivative financial instruments	
152 15.1	15.152	19.578	Current portion of LT debt	
582 6.5	5.582	7.843	A/P trade	
431 4.9	8.431	5.733	Affiliated companies	
118 5.9	6.118	9.364	Accrued expenses, payroll and taxes	
269 1.1	1.269	944	Other current liabilities	
	600		Provisions	
		665	Deferred income	
546 37.5	40.546	46.344	Total current liabilities	
			Non current liabilities :	
355 55.3	55.355	37.327	LT debt less current portion	
2		285	Deferred tax liabilities	
1.2		1.263	Other non-current liabilities	
355 56.8	55.355	38.875	Total non current liabilities	
			Shareholders' equity :	
565 5	565	565	Shareholders' capital	
			Share premium	
877 -17.8	-17.877	-19.010	Treasury shares	
		-1.202	Revaluation reserve Hedge	
	-1.567	432	Revaluation reserve Fair value	
57	-	57	Legal reserve	
	84.299	80.310	Retained earnings	
		35.456	Current period's profit	
		-692	Cumulative translation adjustment	
		95.915	Equity attributable to company owners	
10	-	10	Non controlling interests	
)74 59.8	52.074	95.925	Total shareholders equity	
75 154.2	147.975	181.144	Total liabilities, shareholders' equity	
	147.97	181.144	Total liabilities, shareholders' equity and minority interests	







# Consolidated statements of cash flow

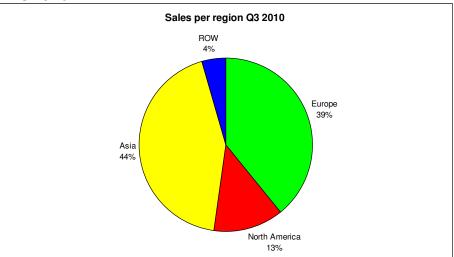
CONFORM IAS/IFRS	Quarter ended	Quarter ended	Nine months
in k EUR	30/09/2010	30/09/2009	30/09/2010
Cash flow from operating activities			
Net income	15.236	1,443	35.456
Adjustments for :	10.200	1.140	00.400
Operating activities	3.045	4.310	14.968
- Deferred taxes	189	32	1.013
- Provisions	109	971	2.728
- Capital grants	225	160	691
- Depreciation	2.669	2.645	7.819
- Unrealized exchange results	-1.218	-87	56
- Financial result	1.069	589	2.662
	18.281	5.753	
Operating profit before working capital changes :			50.424
- A/R, Trade	99	-2.394	-7.946
- A/R, affiliates	-709	-404	776
- Other current assets	770	_	2.034
- Other non current assets	-537	5	-1.140
- Inventories	-1.867	1.197	-10.031
- A/P	422	475	1.306
- A/P affiliates	-77	6.123	802
- Accrued expenses	1.002	1.246	2.445
- Other current liabilities	-598	-491	-1.076
<ul> <li>Other non current liabilities</li> </ul>			
- Interest paid	-878	-772	-2.752
- Income tax			
Net cash from operating activities	15.910	10.738	34.843
Cash flow from investing activities			
Acquisition of subsidiary, net of cash acquired			
	-1.132	04	1 100
Financial fixed assets (incl. own shares)		-24 -2.496	-1.138 -10.238
Purchase of PPE and intangible assets (netted)	-4.005		
Interest received	383	205	732
Investments/proceeds/ from current investments	-576	884	-698
(incl. financial instruments)			
Net cash provided from investing activities	-5.330	-1.431	-11.342
Cash flows from financing activities			
Proceeds/Repayment of long-and short-term debt	-4.546	-31	-13.596
Proceeds/Repayment of bank loans and overdrafts			
Proceeds from (repayment of) related party financing			
Proceeds from (repayment of) A/P to directors			
Interim dividend payment			
Capital Decrease			
Capital Decrease Minority	-4.546	-31	-13 596
Capital Decrease	-4.546	-31	-13.596
Capital Decrease Minority	-4.546	-31	-13.596
Capital Decrease Minority	<b>-4.546</b> 0	-31	-13.596
Capital Decrease Minority Net cash provided from financing activities			-13.596 1 9.906
Capital Decrease Minority Net cash provided from financing activities CTA	0	-6	1
Capital Decrease Minority Net cash provided from financing activities CTA Increase/decrease in cash and	0	-6	1







## Sales per geography



## **Sales per Division**

(in k EUR)	Q3/10	Q3/09	% CHANGE (Y-O-Y)
Sensors	32.791	16.691	96%
Wireless	3.565	1.692	111%
Actuators	16.831	11.901	41%
Opto	5.144	4.763	8%
Other	761	814	-7%
TOTAL	59.091	35.861	65%

(in k EUR)	Nine months/10	Nine months/09	% CHANGE (Y-O-Y)
Sensors	87.135	36.298	140%
Wireless	9.828	6.189	59%
Actuators	46.803	30.259	55%
Opto	15.239	11.147	37%
Other	2.310	2.705	-15%
TOTAL	161.315	86.598	86%

(in k EUR)	Q3/10	Q2/10	% CHANGE (Q-O-Q)
Sensors	32.791	28.963	13%
Wireless	3.565	3.821	-7%
Actuators	16.831	16.300	3%
Opto	5.144	5.898	-13%
Other	761	860	-11%
TOTAL	59.091	55.843	6%

