# Press release:
# Melexis Q3 2011 results – Steady sailing

## Intermediate declaration by the Board of Directors.
Ieper, Belgium – October 20th, 2011, 07.00 hrs CET

Sales for the third quarter were 56.8 million EUR, a decrease of 4% compared to the same quarter of the previous year and a decrease of 2% versus the previous quarter.
The EUR/USD exchange rate evolution had no impact compared to the previous quarter.
Gross margin was 26.3 million EUR, an decrease of 8% compared to the same quarter last year and a decrease of 1% versus the previous quarter.
The operating result was at 13 million EUR, compared to 16.9 million EUR in the same quarter of 2010 and 12.8 million EUR in the previous quarter.
Net income was 10.6 million EUR, 25 cent per share, down from 35 cent per share in the third quarter of 2010 and equal to 25 cent in the previous quarter.
R&D expenses were 15% of sales, Selling remains stable at 3% of sales and G&A was at 5% of sales.

Melexis purchased 233.795 own shares during the third quarter of 2011 at an average price of 9.66 EUR. As a result, the total number of treasury shares amounts to 2.682.499 at the end of the third quarter of 2011, representing 6.20% of shares outstanding.

## Françoise Chombar, CEO of Melexis comments:
"Inventories are well filled at this point in time and customers seem cautious to order too much in view of the current uncertainties in the financial markets. This being said, Melexis products continue to be designed in steadily in all geographies as they cover our customers' needs for better energy efficiency, higher safety, and legislation compliance."



## Karen van Griensven, CFO of Melexis adds:
“In view of the current share price levels, the Board of Directors decided to increase the daily volume of our share buy back program.”

## Outlook Q4 2011
Melexis expects sales for the fourth quarter of 2011 to be at the same level as the third quarter.

## Outlook 2012
For 2012, Melexis expects mid to high single digit growth in sales. Taking into account a EUR/USD exchange rate of 1.40, we expect our gross profit and operating margin as percentage of sales to be around the same level as 2011.

## Financial Calendar
- Publication FY 2011 Results: February 9, 2012

The company's results will be discussed in a **conference call** on Thursday, October 20th, 2011 at 17 hrs CET. The conference call will be in English. You have to register for this conference call in advance. You can register by clicking on the following link and filling out the requested information:
https://eventreg1.conferencing.com/webportal3/reg.html?Acc=184341&Conf=180219
Conference ID: 904848.
After registration, you will receive the conference call number, a participant user pin, conference pin and instructions on how to join the conference call. For security purposes all participants must register individually if they wish to join the call.
A replay number for this call is available for 7 days after the end of the conference call. The replay number for this call is +32 2 290 17 05, access code: 904848.

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## About Melexis

Melexis Microelectronic Integrated Systems N.V. (Euronext Brussels: MELE) is a mixed signal semiconductor manufacturer. Melexis designs, develops, tests and markets advanced integrated semiconductor devices for the automotive industry. Our core experience supplying ICs for automotive electronics sustains the expansion into Application Specific Standard Products for industrial and consumer product applications. Melexis enthusiastically pursues its role as a component supplier whose innovations, while physically small, are the essential element in nearly every one of our customers' extraordinary systems. At Melexis we believe that "Small things make a big difference". Melexis' products include sensor, communication, actuator ICs and Application Specific Integrated Circuits (ASICs). Further information about Melexis can be found at http://www.melexis.com.



## Disclaimer

Except for those statements that report the Company's historical results, the statements being made are forward looking statements. Actual results could differ materially from those projected in the forward-looking statements. Factors which could cause actual results to differ from expectations include the following: volatility in supply and demand affecting revenues and market prices, price and availability of silicon foundry, assembly and test prices, assembly and test subcontract capacity required to meet financial targets and/or meet backlog requirements, risks and delays associated with bringing up new production capabilities or with deliveries from subcontractors, timing and market acceptance of new products, increased expenses associated with new product acceptance of new products, increased expenses associated with new product introductions of process changes, delays in developing or achieving volume production of new products, which can result in delays or failure to contribute to revenues and profits, ability of the Company to maintain its customer and vendor base and delays in and/or inability in raising additional capital.

## Consolidated Profit & Loss

| CONFORM IAS<br>in k EUR | Quarter ended 30/09/2011 | Quarter ended 30/09/2010 | Nine months 30/09/2011 | Nine months 30/09/2010 | Year ended 31/12/2010 audited |
|---|---|---|---|---|---|
| **Sales** | **56,762** | **59,091** | **173,354** | **161,315** | **219,427** |
| **Cost of sales** | -30,473 | -30,560 | -93,305 | -86,453 | -117,176 |
| **Gross Margin** | **26,288** | **28,531** | **80,049** | **74,862** | **102,251** |
| **R&D** | -8,601 | -7,371 | -25,740 | -21,671 | -29,701 |
| **G&A** | -3,046 | -2,699 | -9,119 | -7,573 | -10,519 |
| **Selling** | -1,634 | -1,516 | -5,172 | -4,246 | -5,741 |
| **Other operating result** | | | | | |
| **Operating result** | **13,008** | **16,946** | **40,017** | **41,372** | **56,290** |
| **Other expenses (net)** | -19 | -831 | -1,189 | -1,781 | -2,126 |
| **Income before taxes** | **12,989** | **16,115** | **38,828** | **39,590** | **54,163** |
| **Income taxes** | -2,349 | -879 | -5,893 | -4,134 | -5,551 |
| **Net income** | **10,640** | **15,236** | **32,935** | **35,456** | **48,612** |
| **Net income per share in EURO** | **0.25** | **0.35** | **0.76** | **0.82** | **1.12** |

## Consolidated Balance Sheet

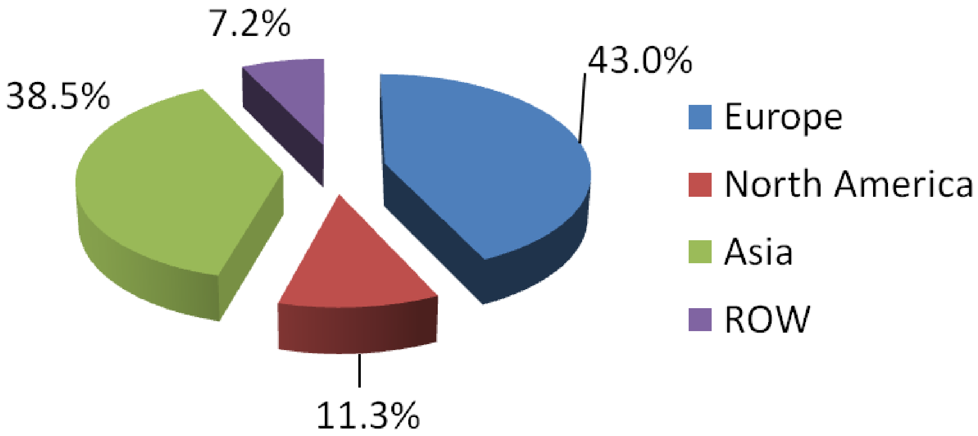
| CONFORM IAS<br>in k EUR | Nine months 30/09/2011 | Nine months 30/09/2010 | Year ended 31/12/2010 audited |
|---|---|---|---|
| Current Assets : | | | |
| Cash and cash equivalents | 36,750 | 32,153 | 21,180 |
| Current investments | 4,009 | 4,688 | 5,729 |
| A/R Trade | 35,489 | 28,756 | 27,933 |
| A/R from related parties | 870 | 7,237 | 8,796 |
| Advance related parties | | | |
| Other current assets | 5,403 | 6,767 | 7,504 |
| Inventories | 35,516 | 34,557 | 39,217 |
| ***Total current assets*** | ***118,038*** | ***114,159*** | ***110,359*** |
| Non current assets : | | | |
| Costs of incorporation | | | |
| Property, plant and equipment | 51,174 | 46,388 | 48,760 |
| Financial assets | 30 | 30 | 30 |
| Intangible fixed assets | 1,982 | 1,773 | 1,750 |
| A/R directors | | | |
| Other non-current assets | 5,537 | 4,229 | 4,344 |
| Deferred tax assets | 15,471 | 14,566 | 15,235 |
| ***Total non current assets*** | ***74,194*** | ***66,985*** | ***70,120*** |
| **Total assets** | **192,232** | **181,144** | **180,479** |

| CONFORM IAS<br><br>in k EUR | Nine months 30/09/2011 | Nine months 30/09/2010 | Year ended 31/12/2010 audited |
|---|---|---|---|
| **Liabilities and shareholders Equity** | | | |
| Current liabilities : | | | |
| Bank loans and overdrafts | | | |
| Derivative financial instruments | 1,014 | 2,218 | 1,599 |
| Current portion of LT debt | 4,648 | 19,578 | 19,647 |
| A/P trade | 8,141 | 7,843 | 7,274 |
| Affiliated companies | 4,824 | 5,733 | 6,603 |
| Accrued expenses, payroll and taxes | 10,527 | 9,364 | 7,159 |
| Other current liabilities | 1,609 | 944 | 1,707 |
| Provisions | | | |
| Deferred income | 573 | 665 | 793 |
| ***Total current liabilities*** | ***31,337*** | ***46,344*** | ***44,782*** |
| Non current liabilities : | | | |
| LT debt less current portion | 37,002 | 37,327 | 37,115 |
| Deferred tax liabilities | 382 | 285 | 382 |
| Other non-current liabilities | 2,811 | 1,263 | 2,746 |
| **Total non current liabilities** | **40,195** | **38,875** | **40,242** |
| Shareholders' equity : | | | |
| Shareholders' capital | 565 | 565 | 565 |
| Share premium | | | |
| Treasury shares | -28,711 | -19,010 | -21,886 |
| Revaluation reserve Hedge | -540 | -1,202 | -896 |
| Revaluation reserve Fair value | -90 | 432 | 1,378 |
| Legal reserve | 57 | 57 | 57 |
| Retained earnings | 116,535 | 80,310 | 67,923 |
| Current period's profit | 32,935 | 35,456 | 48,612 |
| Cumulative translation adjustment | -60 | -692 | -308 |
| **Equity attributable to company owners** | **120,690** | **95,915** | **95,445** |
| Non controlling interests | 10 | 10 | 10 |
| ***Total shareholders equity*** | ***120,700*** | ***95,925*** | ***95,455*** |
| **Total liabilities, shareholders' equity and minority interests** | **192,232** | **181,144** | **180,479** |

## Consolidated Statements of Cash Flow

| CONFORM IAS/IFRS<br><br>(in k EUR) | Quarter ended 30/09/2011 | Quarter ended 30/09/2010 | Nine months 30/09/2011 |
|---|---|---|---|
| **Cash flow from operating activities** | | | |
| Net income | 10,640 | 15,236 | 32,935 |
| **Adjustments for :** | | | |
| **Operating activities** | **4,074** | **3,045** | **10,967** |
| - Deferred taxes | -53 | 189 | -236 |
| - Capital grants | 134 | 225 | 815 |
| - Depreciation and amortisation | 3,123 | 2,781 | 9,374 |
| - Unrealized exchange results | 1,425 | -1,218 | 1,255 |
| - Financial result | -555 | 1,069 | -241 |
| **Operating profit before working capital changes :** | **14,714** | **18,281** | **43,902** |
| - A/R, Trade | -4,728 | 99 | -7,555 |
| - A/R, affiliates | 8,424 | -709 | 7,926 |
| - Other current assets | -1,521 | 770 | 173 |
| - Other non current assets | -443 | -537 | -1,193 |
| - Inventories | 515 | -1,867 | 3,087 |
| - A/P | 219 | 422 | 864 |
| - A/P affiliates | -204 | -77 | -1,780 |
| - Accrued expenses | 1,829 | 1,002 | 5,417 |
| - Other current liabilities | 583 | -598 | -98 |
| - Other non current liabilities | 143 | | -739 |
| - Interest paid | -465 | -878 | -1,715 |
| - Income tax | -1,195 | | -2,049 |
| **Cash flow from operating activities** | **17,871** | **15,910** | **46,240** |
| | | | |
| **Cash flow from investing activities** | | | |
| Acquisition of subsidiary, net of cash acquired | | | |
| Financial fixed assets | | -1,132 | |
| Purchase of PPE and intangible assets (netted) | -2,476 | -4,005 | -11,403 |
| Interest received | 38 | 383 | 949 |
| Investments/proceeds/ from current investments (incl. financial instruments) | 1,917 | -576 | 1,721 |
| **Cash provided from investing activities** | **-522** | **-5,330** | **-8,734** |
| **Cash flows from financing activities** | | | |
| Payment to acquire own shares | -2,223 | | -6,826 |
| Proceeds/Repayment of long-and short-term debt | -3,029 | -4,546 | -15,111 |
| Proceeds/Repayment of bank loans and overdrafts | | | |
| Proceeds from (repayment of) related party financing | | | |
| Proceeds from (repayment of) A/P to directors | | | |
| Dividend payment | | | |
| Capital Decrease | | | |
| Non controlling interest | | | |
| **Cash provided from financing activities** | **-5,252** | **-4,546** | **-21,937** |
| | | | |
| CTA | 1 | | |
| Increase/decrease in cash and cash equivalents | 12,099 | 6,033 | 15,570 |
| **Cash at beginning of the period** | **24,651** | **26,120** | **21,180** |
| **Cash at the end of the period** | **36,750** | **32,153** | **36,750** |

### Sales per Geography Q3 2011






### Turnover per Business Unit

| (in k EUR) | Q3/11 | Q3/10 | % CHANGE (Y-O-Y) |
|---|---|---|---|
| Sensors | 32,484 | 32,791 | -1% |
| Wireless | 3,617 | 3,565 | 1% |
| Actuators | 16,400 | 16,831 | -3% |
| Opto | 3,605 | 5,144 | -30% |
| Other | 656 | 761 | -14% |
| **TOTAL** | **56,762** | **59,092** | **-4%** |

Melexis Microelectronic Integrated Systems

| (in k EUR) | Nine months/11 | Nine months/10 | % CHANGE (Y-O-Y) |
|---|---|---|---|
| Sensors | 98,719 | 87,135 | 13% |
| Wireless | 10,753 | 9,829 | 9% |
| Actuators | 49,083 | 46,803 | 5% |
| Opto | 12,802 | 15,239 | -16% |
| Other | 1,800 | 2,310 | -22% |
| **TOTAL** | **173,157** | **161,316** | **7%** |

| (in k EUR) | Q3/11 | Q2/11 | % CHANGE (Q-O-Q) |
|---|---|---|---|
| Sensors | 32,484 | 32,609 | 0% |
| Wireless | 3,617 | 3,274 | 10% |
| Actuators | 16,400 | 16,318 | 1% |
| Opto | 3,605 | 4,626 | -22% |
| Other | 656 | 828 | -21% |
| **TOTAL** | **56,762** | **57,654** | **-2%** |