



# Press release: Melexis reports annual results for 2006

leper, Belgium - February 7, 2007

### **Highlights:**

- Turnover exceeds 200 mio €
- 16% increase in revenues
- Revenues in Asia hits 40% of total revenue
- 17% increase in gross margin
- 22% increase in operating result
- 23% increase in net profit

The statutory auditors BDO Atrio Bedrijfsrevisoren BCV, have confirmed that their audit procedures, which are now substantially completed, have not revealed any material adjustments that should be made to the accounting information included in this press release.

<u>For the full financial year 2006</u>, Melexis (Euronext: MELE) reported an increase in revenues of 16% compared to the previous year, amounting to revenues of 201.5 mio €

Revenues were up in all divisions: Sensors, Wireless, Actuators and Opto, but were particularly high in the Wireless division with an increase of 34% and also in by the Actuator division which saw an increase of 24%.

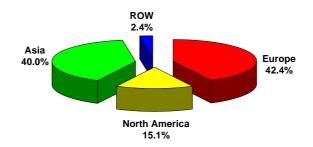
(in EURO)	2006	2005	% CHANGE (Y-O-Y)
Sensors Wireless Actuators Opto Other	85,937,014 15,366,823 69,788,449 28,344,143 2,065,289	77,577,577 11,473,589 56,370,484 23,992,328 4,260,282	11% 34% 24% 18% -52%
TOTAL	201,501,718	173,674,260	16%

Geographically, revenues remain high and stable in Europe (42.4%) and grew to 40% in Asia.

Gross margin has increased as compared to 2005: The Company recorded a gross margin of 84.6 mio €, up 17%. The operating result climbed to 42.3 mio €, which equates to increase of 22% in comparison with the financial year 2005. Net profit reached 34.5 mio €, a growth of 23% as compared to 2005.

In the 4th quarter of 2006 revenues were up to 50.4 mio  $\le$ , 5% more than the same quarter in 2005. The highest increase was again for the Wireless Division with 36% and the Actuator Division with 24%. Gross margin reached 21.1 mio  $\le$ , 7% more than the 4<sup>th</sup> quarter of 2005.

The operating result was 9.9 mio €, comparable with an increase of 2% to the same quarter of last year. Compared to that same quarter, net profit increased 12%, amounting to 8.8 mio €









Rudi De Winter, CEO of Melexis comments: "2006 extends the track record of more than 10 years in a row double digit organic growth. The wide IP portfolio that we were able to build up thanks to our systematic R&D allows us to book these successes in the stable automotive market."

#### **Outlook for 2007**

For the full year 2007, we expect again a revenue growth of 10-15% compared to 2006. Net profit margin is estimated to be between 16 and 18%.

### **Financial Calender**

- Shareholders Meeting: April 20, 2007

The BOD decided to organize an extraordinary shareholder's meeting on April 20th. The agenda will be published at a later date.

Release of Q1-results: April 25, 2007
Release of H1-results: July 31, 2007
Release of Q3-results: October 24, 2007

#### **Discussion of results**

The company's results will be discussed in a conference call on Wednesday February 7 at 17h CET. You can call in at the following number: +32 (0)2 290 14 07 and quote 'Melexis'.

A replay number for this call is available for 5 days after the end of the meeting. The replay number for this call is: +32 (0)2 290 17 05, access code: 734260.

### The company

Melexis Microelectronic Integrated Systems N.V. (Euronext Brussels: MELE) is a mixed signal semiconductor manufacturer. Our core experience supplying ICs for automotive electronics sustains the expansion into Application Specific Standard Products for industrial and consumer product applications. Melexis enthusiastically pursues its role as a component supplier whose innovations, while physically small, are the essential element in nearly every one of our customers' extraordinary systems. At Melexis we believe that "Small things make a big difference". Melexis' products include sensor, communication, actuator ICs and Application Specific Integrated Circuits (ASICs). Further information about Melexis can be found at <a href="http://www.melexis.com">http://www.melexis.com</a>.

### Disclaimer

Except for those statements that report the Company's historical results, the statement being made are forward looking statements. Actual results could differ materially from those projected in the forward-looking statements.

Factors which could cause actual results to differ from expectations include the following: volatility in supply and demand affecting revenues and market prices, price and availability of silicon foundry, assembly and test prices, assembly and test subcontract capacity required to meet financial targets and/or meet backlog requirements, risks and delays associated with bringing up new production capabilities or with deliveries from subcontractors, timing and market acceptance of new products, increased expenses associated with new product acceptance of new products, increased expenses associated with new product introductions of process changes, delays in developing or achieving volume production of new products, which can result in delays or failure to contribute to revenues and profits, ability of the Company to maintain its customer and vendor base and delays in and/or inability in raising additional capital.

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## **Consolidated Profit & Loss**

CONFORM IAS/IFRS	Overter en de d	Quarter	Vaca andad	Vaan an dad
in 1.000 EURO	Quarter ended 31/12/2006	ended 31/12/2005	Year ended 31/12/2006	Year ended 31/12/2005
Sales	50,370	47,861	201,502	173,674
Cost of sales	-29,222	-28,005	-116,900	-101,393
Gross Margin	21,148	19,856	84,602	72,281
Goodwill amortization				
R&D	-7,301	-6,518	-27,604	-24,988
G&A	-2,600	-2,308	-9,790	-7,898
Selling	-1,363	-1,312	-4,860	-4,599
Income from operations	9,885	9,718	42,349	34,796
Other expenses (net)	-628	-43	-2,476	-721
Income before taxes	9,257	9,675	39,873	34,075
Income taxes	-481	-1,851	-5,347	-5,918
Net income	8,776	7,824	34,527	28,157
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Net income per share in EURO	0.20	0.18	0.80	0.65

## **Consolidated Balance Sheets**

CONFORM IAS/IFRS	Year ended	Year ended
in 1.000 EURO	31/12/2006	31/12/2005
Current Assets :		
Cash and cash equivalents	15,898	11,376
Current investments	32,366	11,370
A/R Trade	29,460	25,439
A/R from related parties	4,425	2,526
Advance related parties		
Other current assets	6,305	5,635
Inventories	29,680	28,245
Total current assets	118,134	73,220
Total current assets	110,134	73,220
Non current assets :		
Costs of incorporation		
Property, plant and equipment	41,549	35,901
Financial fixed assets		
Intangible fixed assets	2,516	3,587
A/R directors	04	0.0
Other non-current assets Goodwill	81	83
Deferred tax assets	7,385	6,154
Beleffed tax assets	7,505	0,104
Total non current assets	51,532	45,726
Total assets	169,665	118,946





Liabilities and shareholders Equity		
Current liabilities :		
Bank loans and overdrafts		0
Current portion of LT debt	15,149	16,796
A/P trade	7,378	7,128
Affiliated companies	6,085	5,784
Accrued expenses, payroll and taxes Other current liabilities	7,335 254	5,441 145
Deferred income	254 806	1,034
Total current liabilities	<b>37,006</b>	36,328
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Non current liabilities :		
LT debt less current portion	63,034	20,829
Deferred tax liabilities	,	-,-
Minority interests	10	10
Total non current liabilities	63,045	20,839
	33,513	
Shareholders' equity :		
Shareholders' capital	565	565
Share premium		
Treasury shares	-5,586	-514
Legal reserve	57	57
Retained earnings	40,863 34,527	34,088 28,157
Current period's profit Dividend paid	34,527	28,157
Cumulative translation adjustment	-811	-574
Total shareholders equity	69,615	61,779
Total liabilities, shareholders' equity	169,665	118,946
and minority interests		

# **Consolidated Statements of Cash Flow**

CONFORM IAS/IFRS		
(; 4 000 FUDO)	Year ended	Year ended
(in 1,000 EURO)	31/12/2006	31/12/2005
Cash flow from operating activities	04.507	00.457
Net income	34,527	28,157
Adjustments for :		
Operating activities	12,429	12,247
- Deferred taxes	-1,231	40
- Reserves for uncollectible receivables		-49
- Capital grants	1,096	
- Minority interest		
- Depreciation	10,914	11,372
- Amortization goodwill		
<ul> <li>Unrealized exchange results</li> </ul>	312	-948
- Financial result	1,338	1,832
Operating profit before working capital		
changes :	-9,742	-6,649
- A/R, Trade	-4,145	-6,265
- A/R, affiliates		
- Other current assets	-1,887	157
- Other non current assets	2	25
- Due to affiliated companies	-1,611	1,865
- Inventories	-1,521	-2,382
- A/P	268	2,105
- Accrued expenses	6,331	2,576
- Other current liabilities	3,00	=,0.0
- Interest paid	-2,757	-1,280
- Income tax	-4,421	-3,450
Net cash from operating activities	37,213	33,755
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Cash flow from investing activities Acquisition of subsidiary, net of cash acquired Financial fixed assets (incl. own shares) Purchase of PPE and intangible assets Interest received Proceeds from current investments Acquisition of current investments	-5,072 -15,490 1,106 -32,366	-514 -9,333 396
Net cash provided from investing activities	-51,822	-9,451
Cash flows from financing activities Proceeds/Repayment of long-term debt Proceeds from bank loans and overdrafts Repayment of bank loans and overdrafts	40,559	-11,767
Proceeds from (repayment of) related party financing Proceeds from (repayment of) A/P to directors Interim dividend payment Other	-21,392	3,886 -21,621
Capital Decrease Minority	1	9
Net cash provided from financing activities	19,169	-29,492
CTA Increase/decrease in cash and cash equivalents	-38 4,522	267 -4,921
Cash at beginning of the period Cash at the end of the period	11,376 15,898	16,297 11,376