# Q4 2024 Results

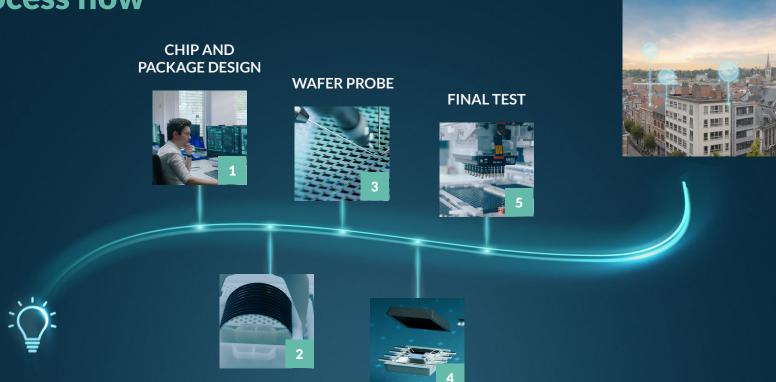


### What do we do?

Melexis engineers microelectronic solutions. Our technology makes cars and other products smarter, safer and greener. Our sensors capture data from the analog world and comprehend these data digitally. Our drivers make sure customers can bring their products to life.



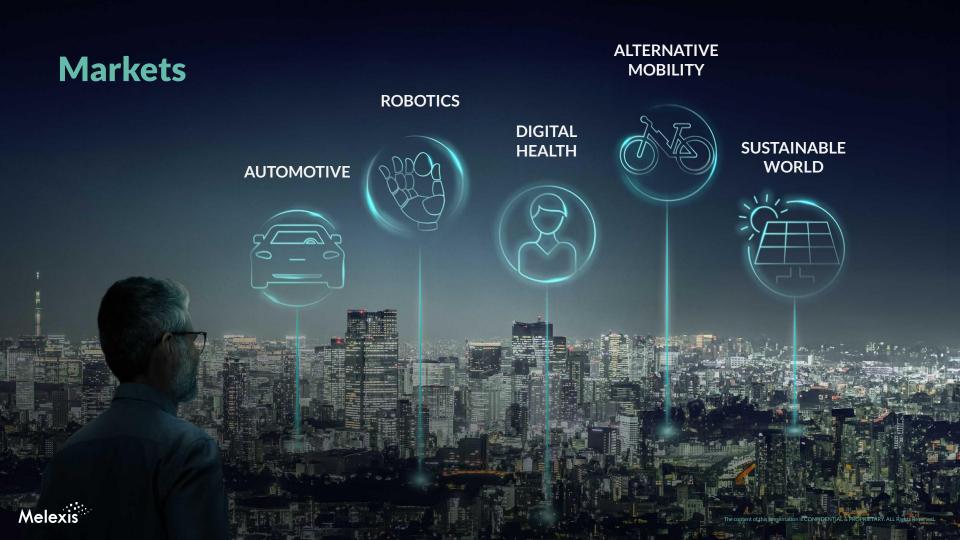
### **Process flow**





**WAFER FAB** 





### **Growth trajectory**

Melexis target 2024-2030

#### **AUTOMOTIVE SALES\***

≥10 % CAGR

#### **BEYOND AUTOMOTIVE SALES**

≥15 % CAGR

- EV powertrain
- EV thermal management
- EV battery
- E-braking & E-steering
- Lighting
- Alternative mobility
- Sustainable world
- Robotics
- Digital health

\*ASSUMPTION: 0% GROWTH FOR THE GLOBAL VEHICLE PRODUCTION

**GROWTH DRIVERS** 





locations

Taipei

France – Sophia Antipolis, Paris Germany – Erfurt, Dresden

Japan – Yokohama

South Korea - Seoul

Switzerland - Bevaix

United States - Novi

United States - San Jose

France – Corbeil-Essonnes Germany – Erfurt Malaysia - Kuching

France – Sophia Antipolis, Paris

Germany - Erfurt, Dresden, Düsseldorf

Malaysia - Kuching

Philippines - Manila

Switzerland - Bevaix

Ukraine - Kyiv



# **Melexis climate impact**

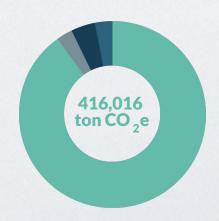
#### **CARBON TARGET**



40%

Scope 1 & 2 emissions per sold chip by 2030 vs. 2021

#### **CARBON FOOTPRINT 2023\***



**90%** Purchased goods and services

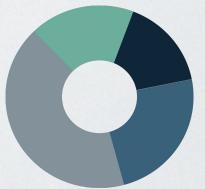
3% Capital good:

4% Energy3% Other

\*Partial Scope 3 - Downstream data on processing and use of sold products excluded

#### **SUSTAINABLE PORTFOLIO**

(% sales)



42%

19%

17%

People

**22%** Others



# Major automotive trends

#### Electrification

- EV powertrain
- Thermal management
- Battery

#### **Premiumization**

- Interior and exterior lighting
- Motors (seat, window, HVAC, grille shutter)

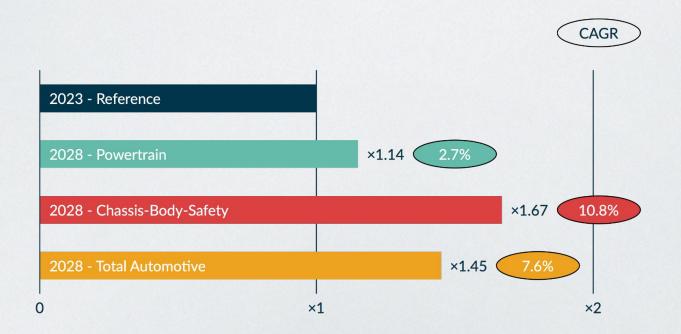
#### **ADAS**

- E-braking andE- steering
- Dynamic lighting
- Time-of flight
- TPMS

Melexis has a well diversified portfolio, limiting its dependency on the type of powertrain.

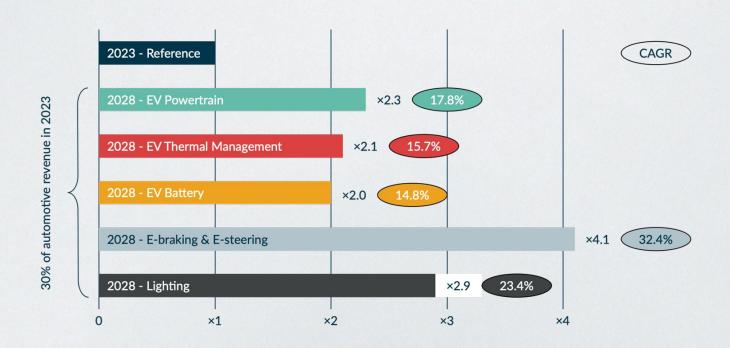


### Serviceable addressable market (in EUR)





# Serviceable addressable market (in EUR)





### **EV POWERTRAIN**

#### **Efficiency matters**



#### Serviceable Addressable Market





In electric vehicles, the inverter converts DC power from the battery to AC power for the motor drive, which in turn transforms it into propulsion power. The efficiency of this system has a direct impact on the all-electric range, road performance and comfort.

- AC phase current monitoring
- Rotor position sensing
- Power module temperature monitoring
- Safety cover open/close detection
- Power module signal filtering (snubber)

#### **EV THERMAL MANAGEMENT**

#### **Optimizing energy consumption**



#### Serviceable Addressable Market





In order to optimize energy while increasing the All Electric Range, a perfect thermal management system is key. Ideal performance of the battery requires a temperature between 20-40  $^{\circ}\text{C}$ . Without the free heat of a classical ICE, the energy for heating & cooling the cabin needs to be optimized.

- Pressure monitoring
- Temperature monitoring
- Current consumption monitoring
- E-compressor current sensing
- Fast charge current monitoring
- Valve & pump positioning & controlling
- Refrigerant pressure sensing (Triphibian)

#### **EV BATTERY**

### **Extending battery range, life and safety**



#### Serviceable Addressable Market





The high voltage battery stores electrical energy which powers the electric motor. It determines the range the vehicle can travel on a single charge. Its optimization is a game changer. Battery management systems ensure the safety and the longevity of the battery.

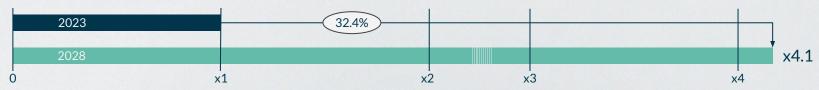
- Current monitoring
- Pressure monitoring
- Temperature monitoring
- Impedance sensing
- Thermal runaway detection

### **E-BRAKING & E-STEERING**

#### Higher safety level for (autonomous) cars



#### Serviceable Addressable Market





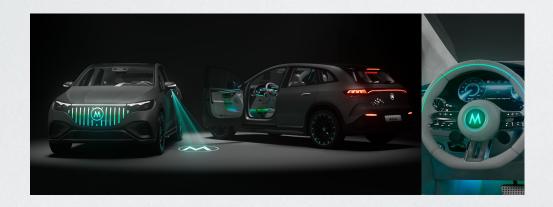
In the world of automotive innovation, sensor ICs act as the silent heroes, enabling precise control, responsiveness, reliability and safety. These technical marvels drive us on the journey from pumps & vacuum (mechanical) to the X-by-wire revolution (electronic).

- E-steering wheel angle position & torque sensing
- E-steering rack position sensing
- E-brake pedal position sensing
- E-brake caliper position & force sensing
- Rotor positioning for electric motors
- Park lock motor positioning & controlling
- Fluid level sensing

#### **INTERIOR & EXTERIOR LIGHTING**

#### **Functionality, personalization and premiumization**

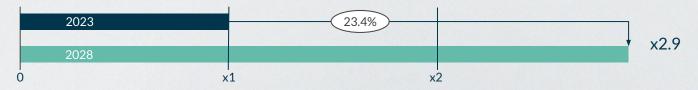




Lighting is upgrading the interior and exterior of our cars. It brings comfort, safety and functionality. Lighting is the new differentiator for OEMs as well as for brand recognition.

- Interior ambient lighting
- Animated lighting
- Logo & grille illumination
- Daytime running light
- Rear lighting

#### Serviceable Addressable Market



# Innovative sensing for Robotics & Alternative mobility

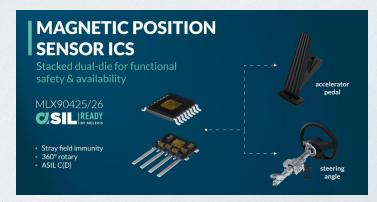
#### **Accurate Position Compact Torque** Markets: Robotics mobility Elaxis™ Cobots Robot Industrial to build **Grippers** Stationary Service **Autonomous** Robotics Exoskeleton E-bike Torque sensor

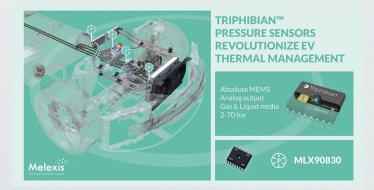


### Melexis is at the forefront of innovation











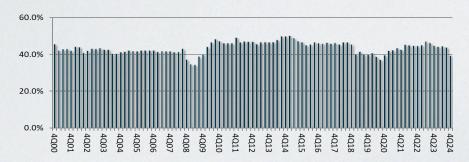
### **Evolution Financials 2001-2024**

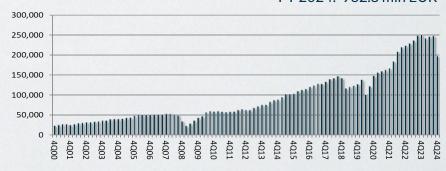
#### **Turnover**

Q4 2024: 197.4 mln EUR FY 2024: 932.8 mln FUR

#### **Gross result**

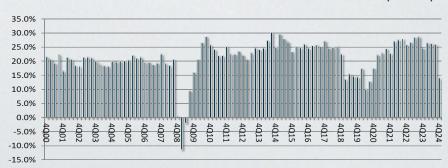
Q4 2024: 77.6 mln EUR (39.3%) FY 2024: 401.4 mln EUR (43.0%)





#### **Operating result**

Q4 2024: 27.6 mln EUR (14.0%) FY 2024: 219.9 mln EUR (23.6%)





# Q4 2024 results at a glance

#### **Sales**

197.4 mln EUR

21% Y-o-Y

#### Net result

0.45 EPS 18.3 mln EUR

-63% Y-o-Y

#### **Gross margin**

39.3% 77.6 mln EUR

-31% Y-o-Y

### **Operating cash flow**

(before working capital changes) 38.9 mln EUR

-43% Y-o-Y

#### **Operating result**

14.0%

27.6 mln EUR

-55% Y-o-Y

#### Net debt

189.5 mln EUR

### Outlook

Melexis expects sales in the first quarter of 2025 to be in the range of 190 to 200 million EUR. For the first half of 2025, Melexis expects sales to be around 400 million euro, with a gross profit margin around 40% and an operating margin around 16%, all taking into account a EUR/USD exchange rate of 1.03. Sales in the second half of 2025 are expected to grow significantly compared to the first half of 2025. For the full year 2025, Melexis expects CAPEX to be around 50 million EUR.



### **Profit & loss**

Q4 2024 versus Q4 2023 versus Q3 2024

P&L account (in million EUR)		Q4 2024	% of Sales	Q4 2023	% of Sales	Q3 2024	% of Sales
Sales	Cost of goods sold	197.4 -119.8	100.0% -60.7%	250.5 -138.8	100.0% -55.4%	247.9 -139.6	100.0% -56.3%
Gross margin	R&D G&A Selling	77.6 -30.2 -14.2 -5.6	39.3% -15.3% -7.2% -2.8%	111.7 -29.8 -14.3 -6.1	44.6% -11.9% -5.7% -2.4%	108.2 -26.6 -12.7 -4.8	43.7% -10.7% -5.1% -1.9%
EBIT	Net financial result Income taxes	27.6 -8.1 -1.2	14.0% -4.1% -0.6%	61.5 -2.6 -9.1	24.6% -1.0% -3.6%	64.2 -1.7 -11.3	25.9% -0.7% -4.6%
Net profit		18.3	9.3%	49.8	19.9%	51.2	20.6%
Earnings per sha	nre	0.45		1.23		1.27	



# FY 2024 results at a glance

#### **Sales**

932.8 mln EUR

-3% Y-o-Y

#### **Gross margin**

43.0% 401.4 mln EUR

-9% Y-o-Y

#### **Operating result**

23.6%

219.9 mln EUR

-16% Y-o-Y

#### Net result

4.24 EPS 171.4 mln EUR

-18% Y-o-Y

### Operating cash flow

(before working capital changes) 267.0 mln EUR

-12% Y-o-Y

#### Net debt

189.5 mln EUR

### **Outlook**

Melexis expects sales in the first quarter of 2025 to be in the range of 190 to 200 million EUR. For the first half of 2025, Melexis expects sales to be around 400 million euro, with a gross profit margin around 40% and an operating margin around 16%, all taking into account a EUR/USD exchange rate of 1.03. Sales in the second half of 2025 are expected to grow significantly compared to the first half of 2025. For the full year 2025, Melexis expects CAPEX to be around 50 million EUR.



### **Profit & loss**

### FY 2024 versus FY 2023

P&L account (in million EUR)		FY 2024	% of Sales	FY 2023	% of Sales
Sales	Cost of goods sold	932.8 -531.5	100.0% -57.0%	964.3 -524.1	100.0% -54.3%
Gross margin	R&D G&A Selling	401.4 -110.3 -51.4 -19.8	43.0% -11.8% -5.5% -2.1%	440.2 -106.7 -50.6 -21.6	45.7% -11.1% -5.2% -2.2%
	Net financial result Income taxes	219.9 -14.6 -33.9	23.6% -1.6% -3.6%	261.3 -8.1 -43.7	27.1% -0.8% -4.5%
Net profit  Earnings per share		4.24	18.4%	5.18	21.7%



### **Balance Sheet**

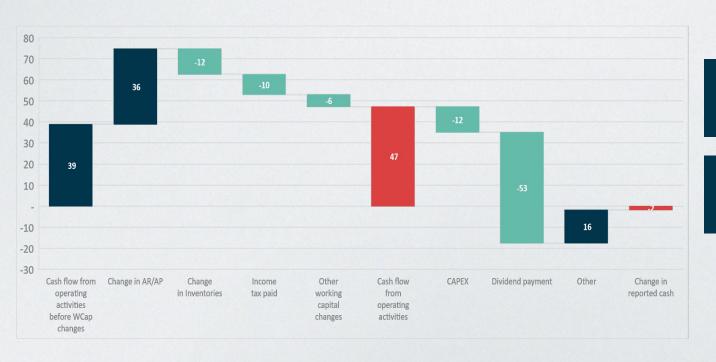
Q4 2024 versus Q4 2023 versus Q3 2024

Balance Sheet (in million EUR)	Q4 2024	Q4 2023	Q3 2024		
Total assets	894.3	866.1	897.1		
Current assets					
Cash	32.7	39.3	34.5		
Inventory	262.8	254.3	252.4		
A/R Trade	102.2	120.2	129.8		
Non-current assets	421.7	416.0	422.6		
Shareholders' equity	567.5	551.1	604.9		
Interest bearing debt	213.3	184.7	187.6		
Long term	207.5	184.7	187.6		
Short term	5.8	0.0	0.0		



### Q4 2024 cash flow

### MIn. EUR



Free cash flow of 35 mln EUR

53 mln EUR dividend paid



### FY 2024 cash flow

### MIn. EUR



Free cash flow of 125 mln EUR

149 mln EUR dividend paid in 2024



# **Dividend yield**

Based on average share price



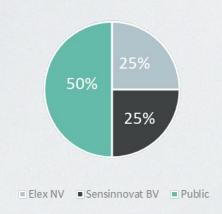
Gross dividend per share (EUR)		
2008	0.60	
2009	0.00	
2010	0.30	
2011	0.60	
2012	0.65	
2013	0.70	
2014	1.00	
2015	1.90	
2016	2.00	
2017	2.10	
2018	2.20	
2019	1.30	
2020	2.20	
2021	2.60	
2022	3.50	
2023	3.70	
(*) 2024	3.70	

(\*) final dividend payable as from May 22, 2025



### Shareholder structure and shareholder return

# Shareholder structure on 31 December 2024



# Shareholder Return 2002-2025





### **INDUSTRY FIRST**

1996

Programmable linear Hall sensor



2001

LIN system basis chip

2004

Single chip smart LIN

2005

Triaxis® magnetic sensor



2007

Integrated infrared thermometer (FIR)

2010

Single chip sensorless BLDC motor drive solution 2011

• Fully integrated passive entry automotive qualified NFC

• 3D camera sensor

2012



- Single chip LIN RGB driver
- SENT pressure sensor
- 16x4 infrared array

2013

- Programmable Hall sensor for high performance current sensing
- End-of-line programmable Hall latches

2014



- WPC & NFC automotive solution
- Programmable 2wire Hall sensor with integrated capacitor
- Triaxis® micropower magnetometer for automotive
   Time-of-flight 3D
- camera IC

Thermocouple Interface with on-board diagnostic featuring SENT

2016

- Smallest Tire Pressure Monitoring Sensor (TPMS) IC
- Far Infrared Thermal (IR) sensor array

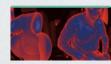
2017

- Time-of-flight chipset
- Dual die L&S sensor

2018

- ASIL ready Triaxis® Position sensor IC
- Hall-effect current sensors

2019



- Automotive grade single-chip VGA time-of-flight sensor
- Miniature medical grade infrared temperature sensor

2020

Multi-channel RGB-LED driver enabling high-speed light animations (MeLiBu®)

2021

Synthetize inductive resolver

2022



- Tactaxis<sup>TM</sup> gives robot a sense of touch
- Revolutionary floating switch
- Pico-resolver
- Most accurate automotive pressure sensor IC ever made
- Dual quadrature outputs L&S
- Triaxis® PCB-less dual stack dies

2023

- First contactless temperature to be integrated in a smartwatch.
- Accurate Hall-Effect DC current sensor IC

2024

- Triphibian MEMS pressure sensor for gas and liquid media from 2 to 70 bar
- Induxis<sup>®</sup> inductive switch with integrated coils

### **Melexis Investor Relations**





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