

Presentation results Q1 2023



What do we do?



We create innovative micro-electronic solutions for the best imaginable future

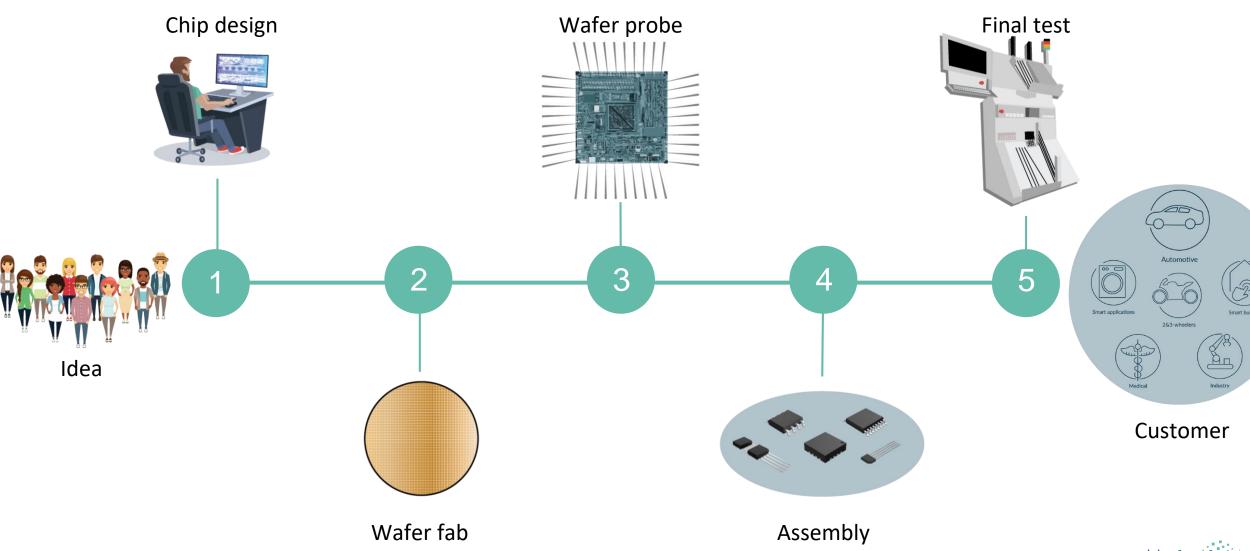




Common denominator: sensing & driving is everywhere



Process flow



Melexis strategy









Approximately 1,900 people on 3 continents



Sales & Applications

Belgium – Ieper, Tessenderlo Greater China – Shanghai, Shenzhen France – Grasse, Paris

Germany – Erfurt, Dresden

Japan – Yokohama

USA – Detroit, San Jose

South Korea – Seoul

Switzerland - Bevaix



Manufacturing

Belgium - Ieper

Bulgaria – Sofia

France - Corbeil-Essonnes

Germany – Erfurt

Malaysia – Kuching



Research & Development

Belgium – Ieper, Tessenderlo

Philippines - Manila

Bulgaria – Sofia

Switzerland - Bevaix

France – Grasse, Paris

Ukraine – Kiev

Germany – Erfurt, Dresden, Düsseldorf



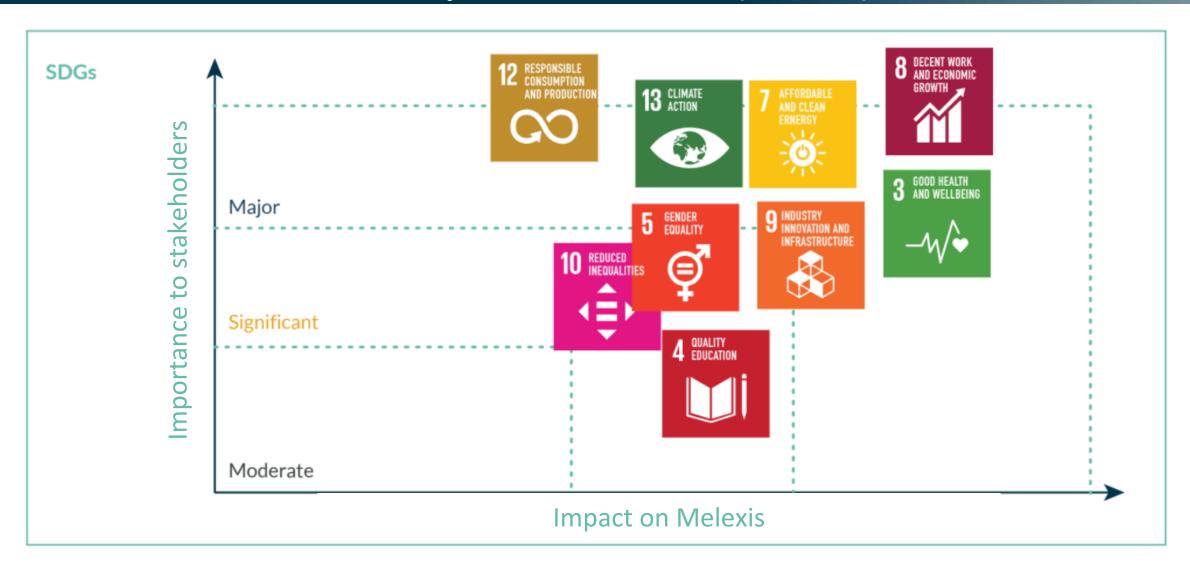


SUSTAINABILITY AT HEART

Our environmental policy is based on five principles



Sustainable Development Goals (SDGs)



Melexis supplied > 1.9 billion |Cs worldwide in 2022







Pressure sensors

Inductive position sensors •

Tire monitoring sensors

Current sensors •

Temperature sensors

Latch & switch •

Optical sensors

Embedded drivers • Sensor interfaces

Smart drivers • Embedded lighting





MELEXIS ICs SHAPE THE FUTURE



MELEXIS ICs SHAPE THE FUTURE



PEOPLE



USER EXPERIENCE



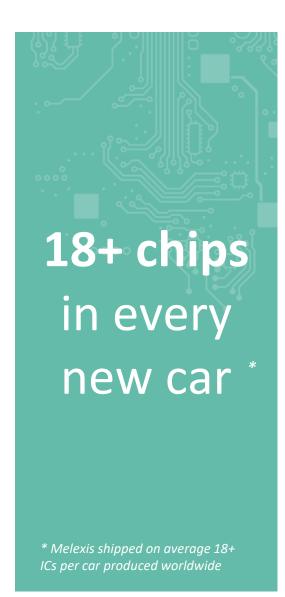
SAFETY

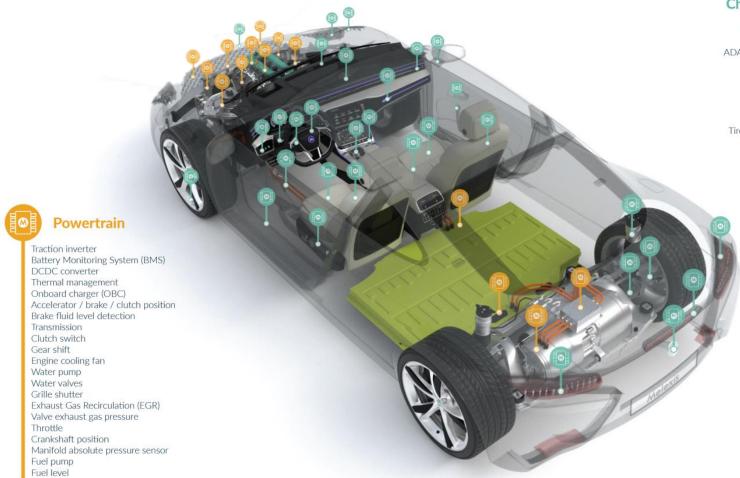


HEALTH









Chassis - body - safety

In-cabin monitoring & gesture control Driver Monitoring (DMS) ADAS / Dashboard GPU cooling Washing Liquid level detection Rain-light sensor Hood lock switch LED headlight ventilation fan LED and laser headlight control Tire Pressure Monitoring System (TPMS) Smart Tire Sensor Ride height Electrical Power Steering (EPS) Brake light switch Turn signals / stalk-end position Electric parking brake Flap position detection Climate control / HVAC Seat heating and ventilation Seat belt buckle Seat position adjuster Seat lumbar pressure Seat occupant detection Keyless entry Door lock switch Door handle wake up switch Side mirror adjuster Window lift Sunroof In-vehicle networking Interior ambient lighting Interior animated lighting Puddle lights Stop lights Rear lights Tailgate/trunk motor opener Trunk lock switch



Applications containing Melexis ICs

Disclaimer: Please note this list is not exhaustive and only includes some of the most common applications containing Melexis ICs.



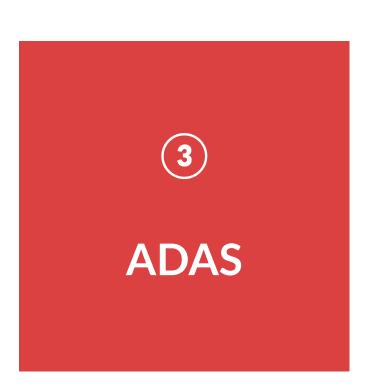




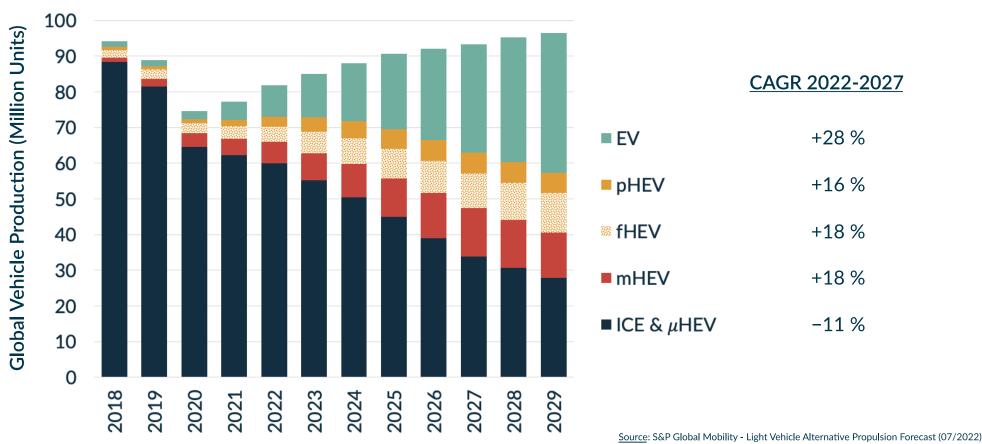
Melexis addresses 3 major trends

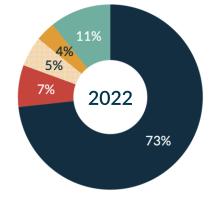


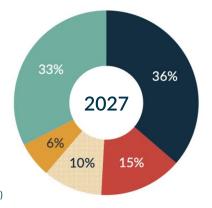




Electrification

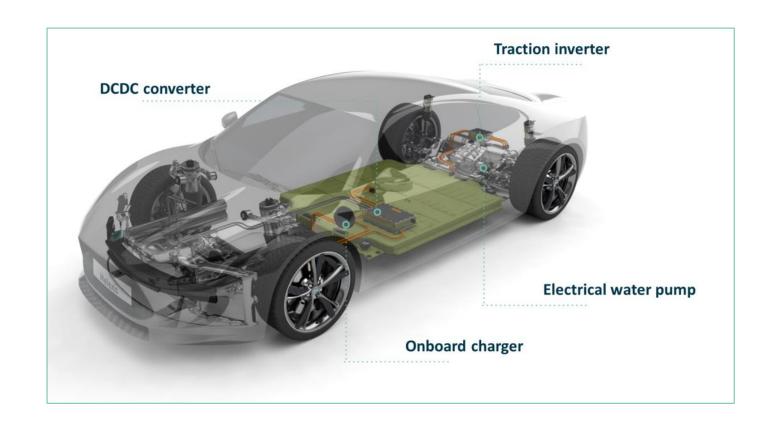








1 Electrification



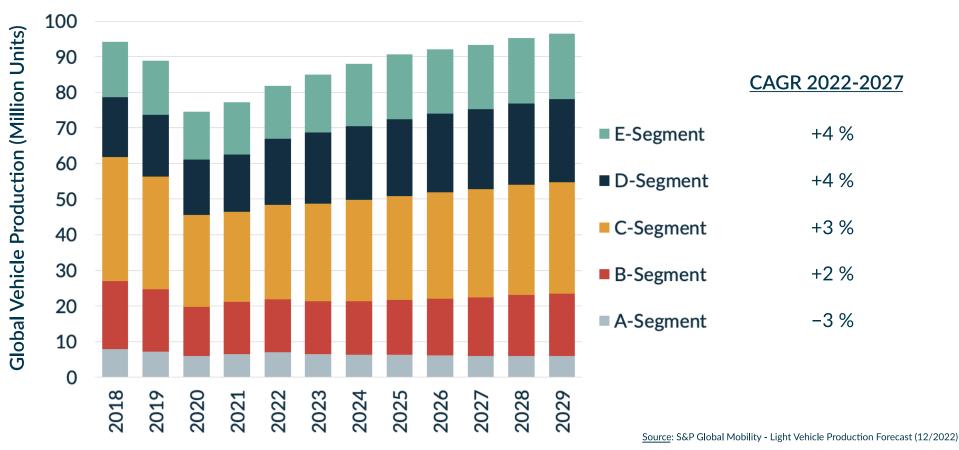


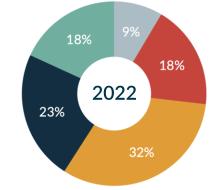


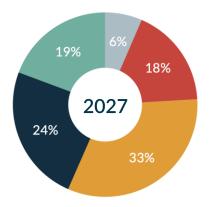




Premiumization









2 Premiumization





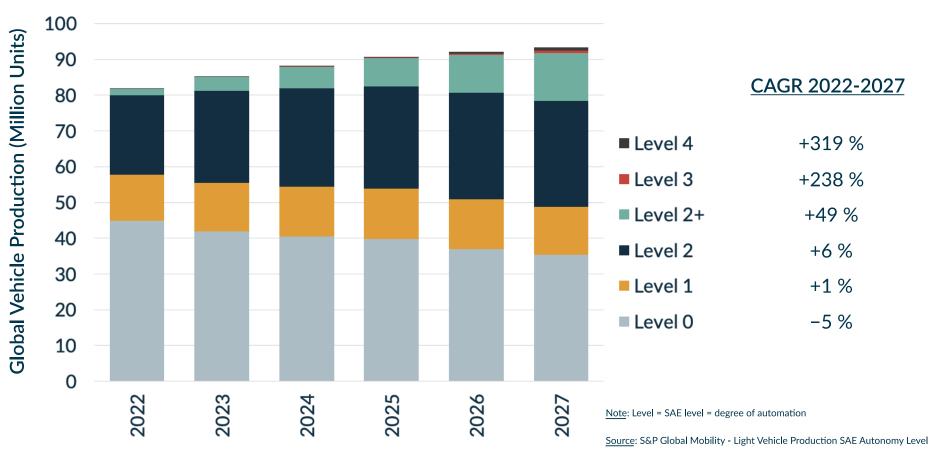


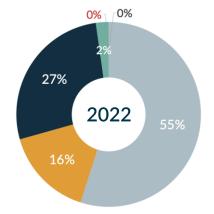


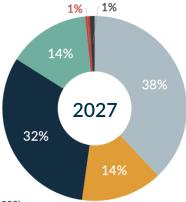




3 ADAS (Advanced Driver Assistance Systems)







Source: S&P Global Mobility - Light Vehicle Production SAE Autonomy Level Forecast (11/2022)







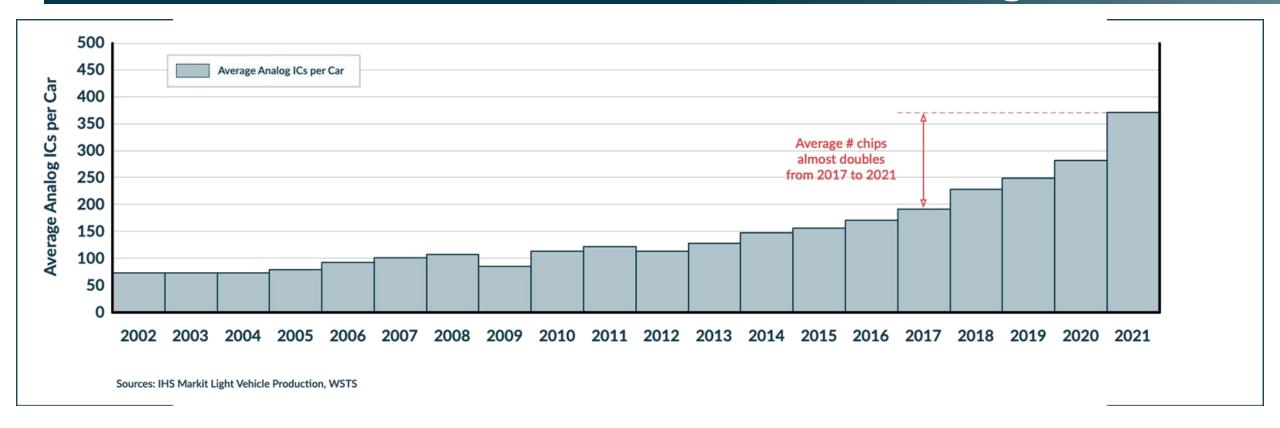
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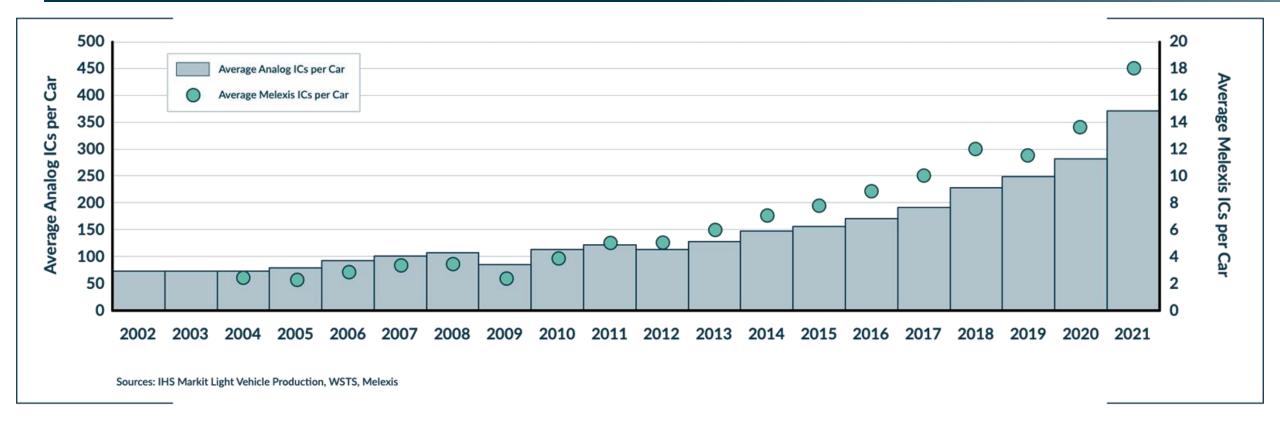
Accelerated Demand for Automotive Analog ICs



- Power management ICs (for Electronic Control Unit [ECU], Systems-on-Chips [SoC], etc.)
- Integrated sensors and Signal conditioning ICs for sensors
- Bus transceiver ICs (for ECU, Sensor and Electronic Modules)
- Driver ICs for electric motors, LEDs (lighting), displays, etc.
- Radar transceivers, high-end audio, RF front-end, etc.



Accelerated Demand for Melexis Analog ICs

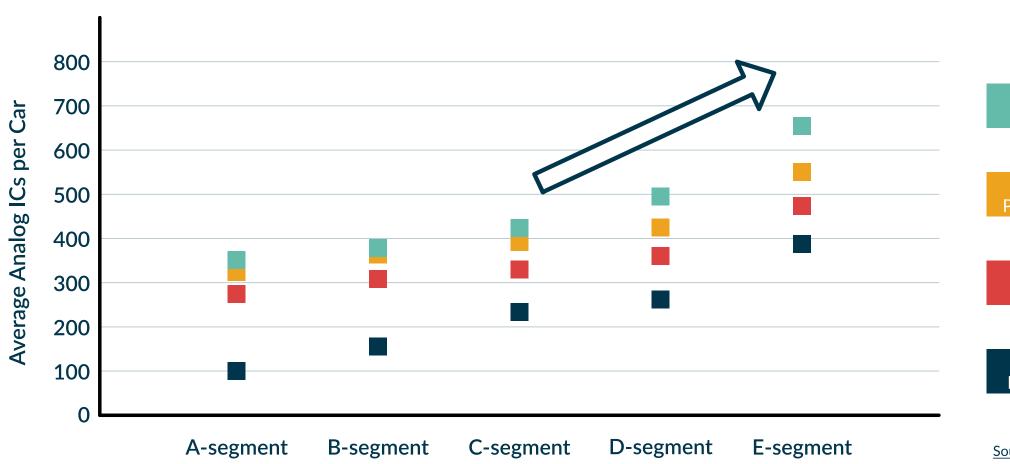


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Accelerated Demand for Automotive Analog ICs

Electrification & Premiumization Drive Content Growth



Electric Vehicle (BEV - FCEV)

Full Hybrid (fHEV)
Plug-In Hybrid (pHEV)

48 Volt Mild Hybrid (mHEV)

Internal Combustion Engine (ICE & µHEV)

Source: S&P Global, IHS Markit



Adjacent - From 10 to 20 (%Revenue) - How?



Alternative Mobility

Melexis ICs assist e-bikes, drones and other transport means by enhancing range, safety and comfort.



Getting the most out of your energy sources in an efficient way requires specialized Melexis ICs.





Smart Buildings

Smart buildings require smart ICs. Efficiency, security and comfort are all in reach.



Digital Health

Health applications require the most reliable and precise ICs.
Melexis has the right solutions.





Robotics

Capturing the environment, interpreting this signal and acting accordingly. That's how Melexis innovative ICs enhance robots.



Smart Appliances

Gaming, white goods, e-toys.

Melexis ICs bring performance and
user friendliness.



Evolution financials 2000-2023

Turnover

Q1 2023: 228.6 mln EUR

FY 2022: 836.2 mln EUR

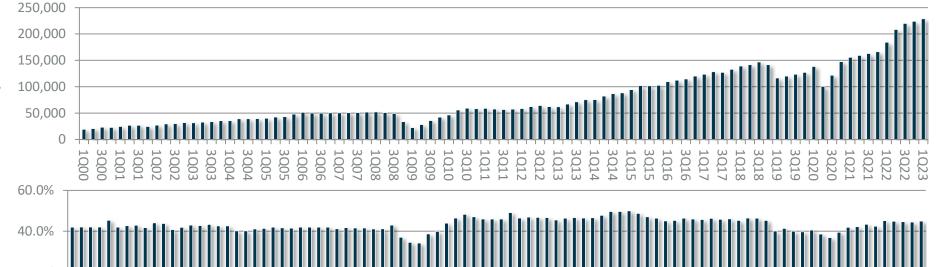
Gross profit margin

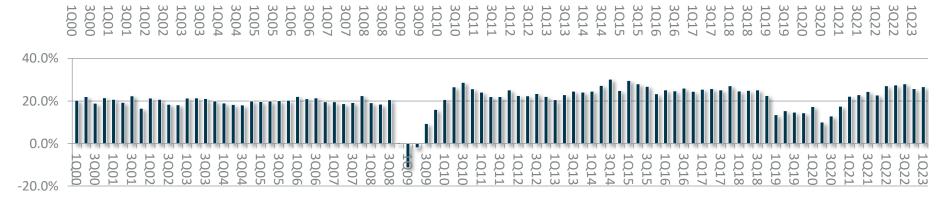
Q1 2023: 45.0% FY 2022: 44.8%

Operating margin

Q1 2023: 26.7%

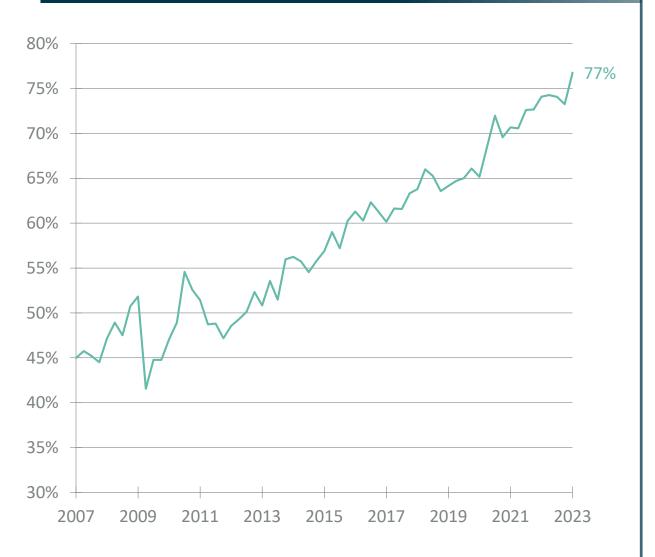
FY 2022: 27.1%



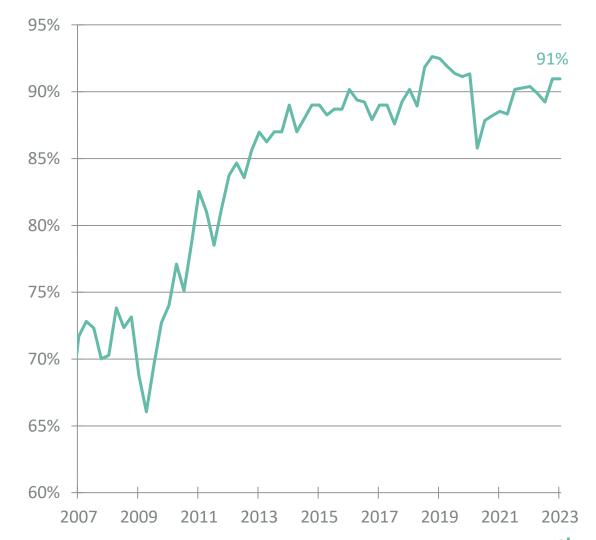




% ASSP sales



% automotive sales





Q1 2023 results at a glance

Sales 228.6m EUR

+24% Y-o-Y

Net result
1.26 EPS
50.9m EUR
+5% Y-o-Y

Gross margin

45.0%

102.8m EUR

+24% Y-o-Y

Operating result

26.7%

61.1m EUR

+22% Y-o-Y

Oper. cash flow

(before wcap change)

72.8m EUR

+10% Y-o-Y

Net cash 93.3m EUR

Outlook

Melexis expects sales in the second quarter of 2023 to be in the range of 233 to 238 million EUR. For the full year 2023, Melexis expects a sales growth between 11% and 16%, with a gross profit margin of around 45% and an operating margin of around 26% at the midpoint of the sales guidance, all taking into account a EUR/USD exchange rate of 1.09.

Profit & loss

Q1 2023 versus Q1 2022 versus Q4 2022

P&L account (in million EUR)	Q1 2023	% of Sales	Q1 2022	% of Sales	Q4 2022	% of Sales
Sales	228.6	100.0%	184.1	100.0%	223.9	100.0%
Cost of goods sold	-125.8	-55.0%	-100.9	-54.8%	-124.3	-55.5%
Gross margin	102.8	45.0%	83.1	45.2%	99.5	44.5%
R&D	-24.6	-10.8%	-20.4	-11.1%	-25.5	-11.4%
G&A	-12.2	-5.3%	-9.2	-5.0%	-10.9	-4.9%
Selling	-4.9	-2.2%	-3.7	-2.0%	-5.2	-2.3%
EBIT	61.1	26.7%	49.9	27.1%	57.9	25.8%
Net financial result	1.0	0.4%	9.7	5.3%	5.1	2.3%
Income taxes	-11.1	-4.9%	-10.9	-5.9%	-10.8	-4.8%
Net profit	50.9	22.3%	48.6	26.4%	52.2	23.3%
Earnings per share	1.26		1.20		1.29	



Balance sheet

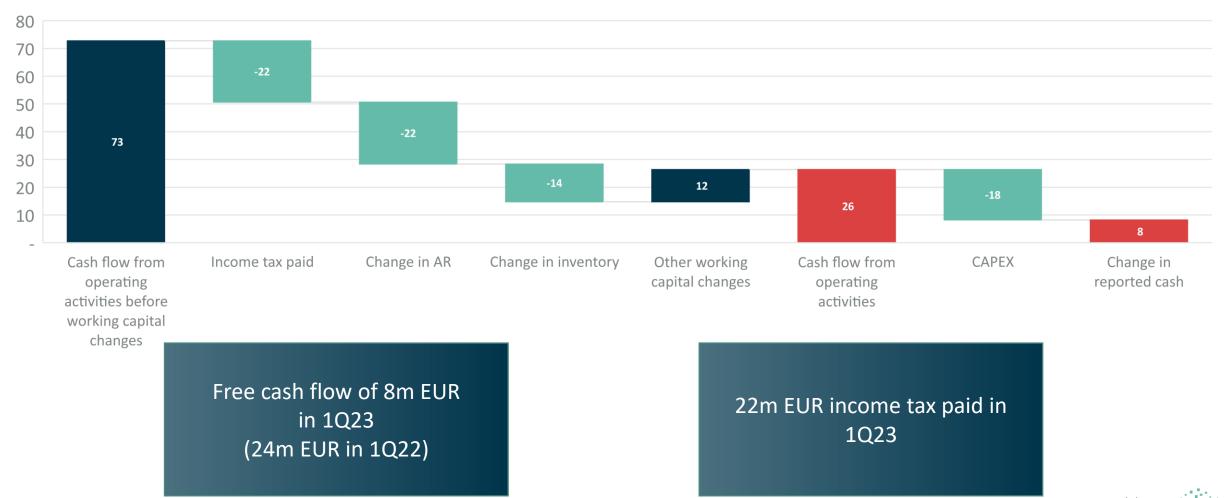
Q1 2023 versus Q1 2022 versus Q4 2022

Balance Sheet (in million EUR)	Q1 2023	Q1 2022	Q4 2022
Total assets	640.8	527.3	580.2
Current assets			
Cash	93.3	57.8	85.1
Inventory	191.6	158.3	179.6
A/R Trade	129.8	94.2	107.5
Non-current assets	180.9	162.5	172.5
Shareholders' equity	532.0	437.9	482.1
Interest bearing debt	0.0	0.0	0.0
Long term	0.0	0.0	0.0
Short term	0.0	0.0	0.0



Q1 2023 cash flow

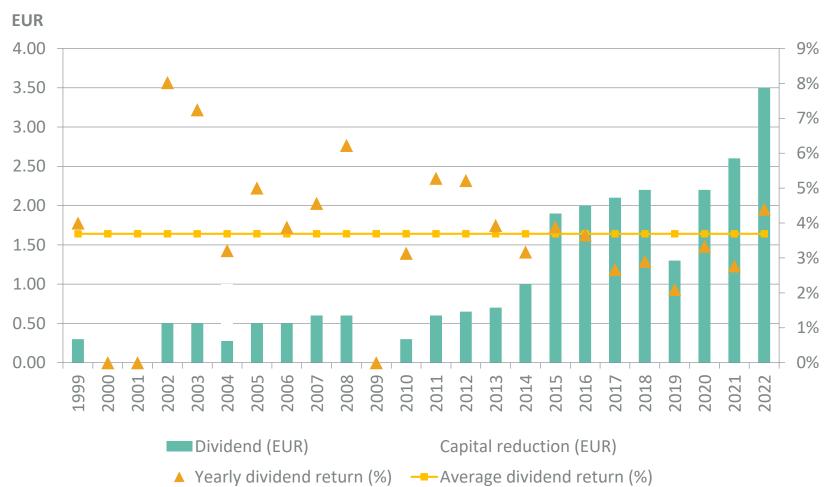
Mln. EUR



Dividend yield

Gross dividend per share (EUR)

Based on average share price



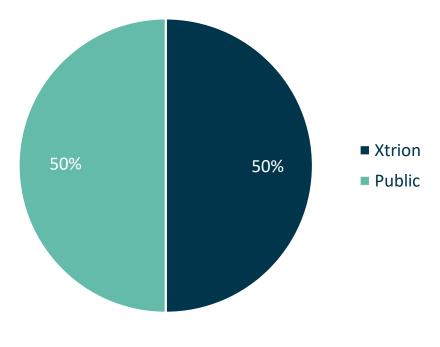
2006 0.50 0.60 2007 0.60 2008 2009 0.00 2010 0.30 0.60 2011 2012 0.65 2013 0.70 2014 1.00 2015 1.90 2.00 2016 2017 2.10 2.20 2018 2019 1.30 2020 2.20 2021 2.60 (**) 2022 3.50

(**) 2.20 final dividend payable as from May 12, 2023

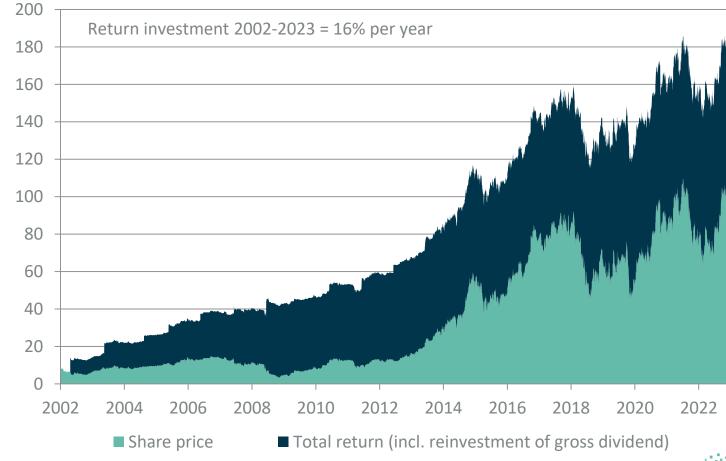
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Shareholders structure & shareholder return

Shareholder structure on 31 March 2023



Shareholder Return 2002-2023



Industry firsts from Melexis



2005

Triaxis® magnetic sensor

2001 LIN system basis chip



2012

Single chip LIN RGB driver IC Pressure sensor featuring SENT 16x4 pixel infrared array



2010

Single chip sensor-less BLDC motor drive solution



2014

WPC & NFC automotive solution Re-programmable 2 wire Hall sensor with integrated capacitor Triaxis® micropower magnetometer Automotive ToF sensor IC



2018

Next generation Triaxis® Position sensor IC and Hall-effect current sensors





2016

3rd generation TPMS IC and Far Infrared (IR) Thermal Sensor Array



2022

Tactaxis gives robot a sense of touch Revolutionary floating switch World's first pico-resolver Most accurate automotive pressure sensor ever made Combined dual Latch and Switch Triaxis® PCB-less with dual stack dies



2020

Multi-channel RGB-LED driver enabling high-speed light animations (MeLiBu®)





1996

Programmable linear Hall sensor



2007

Smart integrated infrared thermometer

2013

Programmable Hall sensor for high performance current sensing endof-line programmable Hall latches



2015

37

Thermocouple Interface with on-board diagnostic featuring SENT



New ToF Sensor chipset for robust 3D imaging & 1st dual die L&S sensor



2021

Inductive resolver with innovative architecture





2019

Automotive grade single-chip VGA ToF sensor Miniature medical grade infrared temperature sensor







2011

Fully integrated passive entry automotive-qualified NFC 3D camera sensor

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